



710 N. Post Oak Rd, Suite 400
Houston, TX 77024
Phone: 1.713.821.3153
www.smgindustries.com

Industry: Oilfield Services

Year End: December 31

SHARE DISTRIBUTION

Outstanding: 10.3 million

STOCK SUMMARY

Symbol: OTCQB: SMGI
Price: (As of 8/13/18) \$0.75
Market Cap: (8/13/18) \$7.7 million

MANAGEMENT TEAM & DIRECTORS

Matthew Flemming
Chairman & Chief Executive Officer

Stephen Christian
President of MG Cleaners

John Boylan
Independent Director
Former CEO Houston American Energy

Michael Gilbert II
Independent Director
CEO Sable Power & Gas

Steven Paulson
Independent Director
CEO Contech Control Services

INVESTOR RELATIONS

FieldView Capital Markets, LLC
Phone: 858.380.2080
Email: scott@fvcapitalmarkets.com

SMG Industries, Inc. OTCQB: SMGI

SMG Industries, Inc. is a growth oriented oilfield services company operating throughout Texas, New Mexico and Louisiana. The Company's wholly-owned subsidiary MG Cleaners LLC., sells proprietary blended and branded products including detergents, surfactants and degreasers such as Miracle Blue®, to oilfield drilling rig contractors and oil & gas producers. In addition to SMG's proprietary products, the Company sells equipment and parts and has service crews performing on-site repairs, maintenance and drilling rig wash services for leading customers such as Nabors Industries, Patterson-UTI, Helmrich & Payne and Cactus Drilling among others. SMG Industries is headquartered in Houston, Texas with facilities in Carthage, Alice and Odessa, Texas.

Investment Highlights

- Total revenue for FY2017 was \$2,465,897, up 54%, from FY2016
- Revenue increased 86% to \$1,167,305 for Q2 2018, from \$625,897 in Q2 2017
- Total assets grew to \$855,413 in 2017 from \$543,919 in 2016
- Gross margin grew from an average of 42% for all of 2017 to 46.5% for the first half of 2018
- SMG's longstanding relationships and multiple MSA's allow the company to easily integrate and expand any acquisition targets' product and/or service offerings

Recent Milestones

- Expansion into Permian Basin with a new facility in Odessa, TX (2017)
- Acquired RigHands™, further diversifying SMG's sales channel (February, 2018)
- Expansion into Eagle Ford with new facility in South Texas (June, 2018)

Revenue Run Rate





Management Team

Matthew Flemming, Chief Executive Officer

Prior to SMG Industries, Mr. Flemming held the position of CEO and CFO for twenty years at various high growth, capital intensive businesses. He has over ten years experience working in a public company management environment. Over the past two decades Mr. Flemming has developed significant relationships in the oil & gas sector, helping provide access to products and company acquisition targets. Matt previously served as CEO of HII Technologies from 2011 to 2016. In 2011, HII was a small non-operating public company with nearly \$300k in cash, no debt and poised to enter into the oilfield services business through an initial platform acquisition. Through several additional strategic acquisitions, Matt grew HII's revenues to \$4.2 million a month (an annualized rate of \$ 50 million) within a period of 30 months.

Mr. Flemming has a Bachelors of Arts, with a Finance concentration from the University of Houston.

Stephen Christian, President of MG Cleaners

In addition to President of MG Cleaners, Mr. Christian is the Executive Vice President and Secretary of SMG Industries, Inc. Mr. Christian has over 13 years of experience in the oil patch serving various managerial roles. Since 2010, Mr. Christian has been the sole owner and head of operations for MG Cleaners, an oilfield services company, focused on drilling rig operators. Previous to MG, Stephen served as a drilling rig manager from 2004 to 2010 for Nabors Industries (NYSE: NBR) which owns and operates the world's largest land-based drilling rig fleet and is a leading provider of offshore drilling rigs in the United States. Mr. Christian was educated at Oklahoma Christian University.

Safe Harbor Statement

The statements made by SMG Industries, Inc. (the "Company," "we," "our" or "us") herein regarding the Company and its business may be forward-looking in nature and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements describe the Company's future plans, projections, strategies and expectations, including statements regarding future results of operations and financial position, business strategy, prospective products and technologies, timing and likelihood of success, and objectives of the Company for the future, and are based on certain assumptions and involve a number of risks and uncertainties, many of which are beyond the control of the Company, including, but not limited to, the risks detailed in the Company's Annual Report on Form 10-K for the year ended December 31, 2017), the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 and other reports filed by the Company with the Securities and Exchange Commission (the "SEC"). Forward-looking statements include all statements which are not historical facts, and can generally be identified by terms such as anticipates, believes, could, estimates, intends, may, plans, projects, should, will, would, or the negative of those terms and similar expressions.

Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and may be beyond the Company's control, you should not rely on these statements as predictions of future events. Actual results could differ materially from those projected due to our history of losses, lack of market acceptance of our products and technologies, the complexity of technology development and relevant regulatory processes, market competition, changes in the local and national economies, and various other factors. All forward-looking statements contained herein speak only as of the date hereof, and the Company undertakes no obligation to update any forward-looking statements, whether to reflect new information, events or circumstances after the date hereof or otherwise, except as may be required by law.